# **Panasonic**



IAQ Product Knowledge Training WhisperGreen®Select™
April, 2020



### Panasonic Overview

- Company Details
  - \$72.5 Billion USD\$ (fiscal year 2019)
  - 101 Yrs. in business; founded in 1918
  - #10 "World's Best Regarded Companies in 2017", per Forbes
  - #81 "Top 100 Best Global Brands of 2019", per Interbrand
- Company Mission



• IAQ Mission: Dedicated to delivering healthy indoor living solutions, so everyone thrives.



US HQ- Newark, NJ

## Panasonic IAQ Value Proposition

- Panasonic is the only residential indoor air quality solutions supplier that delivers exhaust fans with verified, installed performance at .375" s.p. and a first-to-market healthy home system.
  - Create the perfect exhaust fan for the space with optional Plug N' Play modules; motion and/or condensation sensors for hands-free operation; dimmable and recessed LED lighting and decorative grilles to complement any room décor; heaters for increased comfort. High-performance ERV's maintain balanced ventilation.
  - COSMOS Healthy Home System engineered exclusively for Panasonic maximizes safety and comfort by monitoring, controlling, and improving air quality in the home.
  - Endless IAQ solutions meet any building code, consumer preference, and budget.

# WhisperGreenSelect One Fan - Endless IAQ Solutions

- Premium performance: unequalled installed performance and quietest operation at .375" SP.
- Pick-A-Flow<sup>TM</sup> speed selector one fan, choose the CFM (50-80-110 CFM or 110-130-150 CFM).
- Customizable: Plug 'N Play™ modules provide up to three value-added features.
- Brushless DC motor with SmartFlow<sup>™</sup> technology.
- Fan/lights: 10W dimmable LED chip panel with <1W LED night light.
- Housing: 10-1/4" x 10-1/4" x 7-3/8"... fits in 2x8 construction.
- Ceiling mount only.
- Integrated dual 4" or 6" duct adapter (up to 110 CFM models).
- UL listed for tub/shower enclosure when used with a GFCI protected circuit.
- Flex-Z Fast<sup>™</sup> installation bracket for fast, flexible and easy installation.
- PC-RD05C5 Ceiling Radiation Damper available.
- Can be used to comply with ASHRAE 62.2, LEED, Cal-Green and ENERGY STAR® for Homes 3.0
- Warranty: 6 years ECM Motor, 5 years LED, 3 years all other parts.









FV-0511VKS2 (dual speed); FV-0511VK2, FV-1115VK2



FV-0511VKSL2 (dual speed); FV-0511VKL2, FV-1115VKL2

## WhisperGreen Select: One Fan – Endless IAQ Solutions

■ A unique set of Three Plug 'N Play™ modules enable further customization.

#### - MULTI-SPEED WITH TIME DELAY:

- Select the proper CFM settings to satisfy ASHRAE 62.2 continuous ventilation requirements.
- Fan runs continuously at a pre-set lower level, then elevates to a maximum level of operation when the wall switch is turned on, or the SmartAction® Motion Sensor or Condensation Sensor module is activated.
- A High/Low delay timer returns the fan to the pre-set CFM level after a period of time set by the user.

#### – CONDENSATION SENSOR:

- · Helps control bathroom condensation to prevent mold and mildew.
- Advanced sensor technology detects humidity and temperature to anticipate dew point, automatically turning the fan on to control condensation.
- Built-in Relative Humidity(RH) sensitivity adjustment enables fine tuning for moist conditions and for satisfying CALGreen requirements.
- When the condensation sensor is used in conjunction with multi-speed functionality, the fan will kick up to high speed when the
  condensation sensor detects moisture in the room. This module also activates an automatic 20-minute delay off timer for the fan.

#### – SMART ACTION® MOTION SENSOR:

- Automatically activates when someone enters a room.
- Once the module is inserted, the fan becomes truly automatic, making it the lowest installed cost solution for meeting ASHRAE 62.2 whole house continuous and spot ventilation.
- Also ideal for people with disabilities and assisted living environments such as nursing homes and retirement communities.
- This module also activates an automatic 20-minute delay off timer for the fan.



FV-VS15VK1



FV-CSVK1



FV-MSVK1

# LED Lighting

- Long life, 10W dimmable LED chip panel with <1W LED night light for warm, long-life energy efficient illumination (night-light must be wired separately).
- LED Panel Specifications:
  - 3000 Kelvin Warm White
  - 90 CRI
  - 700 lumens/70 LPW, the highest LPW in the industry
  - ENERGY STAR® 2.0 certified
  - JA-8 compliant for CA Title 24
  - 50,000 hours rated average life



FV-0511VKL2

# Brushless DC Motor & SmartFlow™ Technology

- **SMARTFLOW**: Intelligent, self-adjusting SmartFlow technology senses the amount of resistance in the duct run and automatically adjusts the fan speed to deliver optimal CFM output, even in the case of a complicated duct run.
- **RELIABILITY**: Brushless DC brushless motor fans are engineered to outlast popular AC models by as much as 70%, reducing the frequency of motor replacement.
- **LESS NOISE**: Brushless DC motor fans are precision engineered for low sound down to <0.3 sones, the lowest tested sound rating for an exhaust fan.
- LESS POWER CONSUMPTION/LESS ENERGY COST: Brushless DC brushless motor fans use 85% less power than popular AC motor exhaust fans; Panasonic fans run on as little as 4 watts.
- **EFFICIENCY**: Brushless DC motor fans exceed ENERGY STAR requirements by as much as 800%.





### True-Flow

- Panasonic performance is differentiated by utilizing our HVI Certified TRUE-FLOW Ratings.
  - CFM's @.375" w.g. static pressure.
  - Reflects real-world installations to ensure code compliancy and to prevent costly callbacks.
  - Industry research indicates static pressure in typical installations ranges from 0.2" to 0.4" static pressure.
  - Certified by HVI.



HVI-certified True Flow ratings at **0.375**" static pressure provide powerful CFM output to assure code compliant, healthy homes.



## Fan Selection – Easy as 1-2-3!

Step 1: Select the base model that satisfies your specification.

**Step 2**: Select up to three value-added Plug 'N Play modules.

**Step 3**: Install your customized ban using the Flex-Z Fast ™ installation bracket.

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# FAN ONLY



#### FV-0511VK2

50-80-110CFM(4"6"duct)
Pick a Flow switch

#### FV-1115VK2

110-130-150CF M(6"duct) Pick a Flow switch

#### FV-0511VKS2

30-110CFM(4"6"duct)
Pick a Flow switch
Integrated Multi-Speed

### **FAN/LED LIGHT**



#### FV-0511VKL2

50-80-110CFM(4"6"duct) With LED Light Pick a Flow switch



#### FV-11-15VKL2

110-130-150CFM(6"duct) With LED Light Pick a Flow switch

#### FV-0511VKSL2

30-110CFM (4"6"duct)
Pick a Flow switch
Integrated Multi-Speed
With LED Light



Multi-Speed with Time Delay (FV-VS15VK1)



Motion Sensor (FV-MSVK1)



Condensation Sensor (FV-CSVK1)

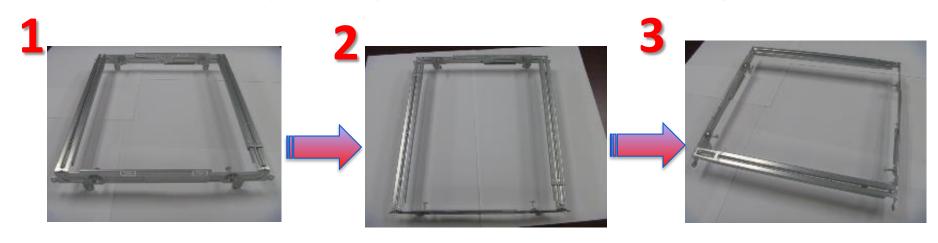






### Flex-Z Fast™ Installation Bracket

Simple installation system for all your new construction and renovation projects.

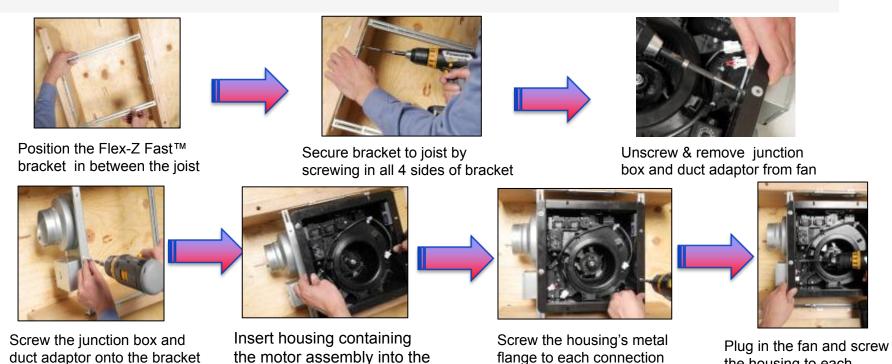


Single-hinge articulating joints to easily position bracket in between the joist and/or through ceiling hole.

Easily position bracket in between the joist or ceiling hole.

Extend bracket to desired length.

### Fan Installation



bracket the motor assembly into the center of the bracket point on the bracket the housing to each connection point on the bracket connection point of the junction box & duct adaptor

**Panasonic** 

<sup>\*</sup> During fan installation, the tape on the duct adaptor holding the damper shut must be removed.

# **Ducting**

### Optimum airflow from:

- ✓ Smooth metal ducting.
- ✓ Large diameter ducting.
- ✓ Short run.
- ✓ Fewest number of turns.
- ✓ Good-quality termination point, such as Panasonic EZ Soffit Vent.



Attach 4" or 6" duct to the fan's duct adaptor



Secure the connection using qualified tape



EZSV14 Soffit Vent

### Grilles

- Fan only and Fan/LED light grille options.
- Both grilles include an attractive motion sensor cap for use as a cover when motion sensor Plug 'N Play module has not been selected.



# PC-RD05C5 Ceiling Radiation Damper

- Metal fire box with fuse-activated curtain that prevents flames from passing through the product, in case of fire.
- Regionally in building code for multi-family projects that are above 4 floors
- Combustible Assemblies: UL 555C listed for use in a 1-hour fire-rated wood truss floo ceiling and roof/ceiling designs.\*
- Non-Combustible Assemblies: UL 555C listed for use in a 1, 2 or 3 hour fire rated floo ceiling and roof/ceiling designs.\*\*
- 5-year warranty
- UL approved for: WhisperGreen Select
- Must be ordered in multiples of 6 (case pack)

\*Damper sleeve allows for fan/motor access for ongoing maintenance or framing/drywall/paint installation staging.

PC-RD05C5

<sup>\*\*</sup>UL and Warnock Hersey 555C classification for 1, 2 or 3 hour Non-Combustible Assemblies

### **EZ Soffit Vent**

- Patented, high performance, versatile soffit termination system ideal for new residential construction.
- First-to-market, HVI-Certified soffit vent helps optimize airflow by letting contractor complete all ducting before soffit panel install.
- Unique design helps fan overcome 0.375" static pressure to effectively remove moist, polluted air.
- Improves overall fan performance and reduces costly call backs due to poor airflow.
- Unique design eliminates water intrusion costs associated with roof and/or wall terminations.
- EZ Soffit Vent body snap-fits easily into mounting bracket and can be rotated 180 degrees to align with ducting.
- Low resistance backdraft damper eliminates cold drafts and improves blower door test results.
- Designed for ventilation fans up to 110 CFM, using 4" ductwork.





EZSV14

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# WhisperGreen Select: One Fan – Endless IAQ Solutions

### Target Markets

- Custom/Production Single Family
- Multi-Family
- Bathroom Renovation/Remodeling
- Hotel/Lodging

### Target Audience

- Builders
- Remodelers
- Designers
- Architects/Engineers
- Homeowners



### Target Projects

- New construction
- ASHRAE 62.2
- ENERGY STAR® 3.0 homes
- LEED for homes
- Green building programs
- Federally funded weatherization
- Assisted Living

# Competitive Benchmark- 50-80-110 CFM Fan

FAN ONLY		Panasonic			Broan-NuTone			Delta		
		W.GreenSelect		Flex DC			Breez			
Model#		FV-0511VK2		AE-50-110DC		SIG80-110				
MOTOR		ECM / DC			DC			DC		
Pick-A-Flow		✓		<b>V</b>			80, 110			
Hanger Bar		Flex-Z Fast		Snap-fit			Extension Bracket			
Frame Size (in)		7-3/8 x 10-1/4 x 10-1/4		5-3/4 x 9-1/4 x 10			7-1/4 x 9-5/8 x 9-5/8			
E.S. Most Efficient 2019		V		V			V			
	Smart Home Compatible		V			X			X	
0.1"w.g.	Duct Size (in)	4		4			4			
	Air Flow (CFM)	110	80	50	110	80	50	110	80	
	Sones	<0.3	<0.3	<0.3	0.9	0.5	<0.3	<0.3	<0.3	
	Power Consumption (Watts)	9.9	5.1	3.1	10.6	6.5	3.4	8.2	6.2	
	Energy Efficiency (CFM/Watt)	11.1	15.7	16.2	10.4	12.6	14.7	15.3	15.4	
0.25"w.g.	Air Flow (CFM)	110	80	51	105	71	36	110	80	
	Sones	0.8	0.5	0.4	1.4	0.9	0.5	0.8	0.5	
	Power Consumption (Watts)	15.4	9.6	6.2	14.9	9.4	5.3	14.1	9.9	
	Energy Efficiency (CFM/Watt)	7.1	8.3	8.3	7.0	7.6	6.7	8.7	9.0	
0.375" w.e	Air Flow (CFM)	108	79	51	-	-	-	-	-	
	Power Consumption (Watts)	20.0	13.4	9.6	-	-	-	-	-	
	Energy Efficiency (CFM/Watt)	5.4	5.9	5.3	-	-	-	-	-	

- WhisperGreenSelect is customizable with Plug 'N Play™ modules to provide up to three value-added features!
- One Fan Endless IAQ Solutions!

# Competitive Benchmark- 50-80-110 CFM Fan/LED Light

Fan/LED Light		Panasonic			Broan-NuTone			Delta	
		W.GreenSelect			Flex DC			Breez	
								Signature	
Model#		FV-0511VKL2			AE50-110DCL			SIG80-110LED	
MOTOR		ECM / DC			DC			DC	
Pick-A-Flow		<b>v</b>			V			80, 110	
JA8 Compliant LED Light		V			V			✓	
Hanger Bar		Flex-ZFast			Snap-fit			Extension Bracket	
Frame Size (in)		7-3/8 x 10-1/4 x 10-1/4		5-3/4 x 9-1/4 x 10			7-7/8 x 9-5/8 x 9-5/8		
E.S. Most Efficient 2019		<b>v</b>		<b>V</b>			✓		
	Smart Home Compatible		v		X			X	
0.1"w.g.	Duct Size (in)	4			4			4	
	Air Flow (CFM)	110	80	50	110	80	50	110	80
	Sones	0.4	< 0.3	< 0.3	0.9	0.4	< 0.3	<0.3	<0.3
	Power Consumption (Watts)	10.5	5.3	3.2	10.6	6.5	3.4	9.7	6.8
	Energy Efficiency (CFM/Watt)	10.5	15.3	15.7	10.4	12.6	14.7	12.7	13.8
0.25"w.g.	Air Flow (CFM)	110	80	50	105	71	36	110	80
	Sones	0.9	0.5	0.4	1.4	0.9	0.5	0.8	0.5
	Power Consumption (Watts)	15.8	9.9	6.2	14.9	9.4	5.3	15.5	9.9
	Energy Efficiency (CFM/Watt)	6.9	8.2	8.1	7.0	7.6	6.7	9.0	8.4
0.375" w.g.	Air Flow (CFM)	103	78	50	-	-	-	-	-
	Power Consumption (Watts)	19.4	13.8	9.9	-	-	-	-	-
	Energy Efficiency (CFM/Watt)	5.2	5.6	5.1	-	-	-	-	-

- WhisperGreenSelect is customizable with Plug 'N Play™ modules to provide up to three value-added features!
- One Fan Endless IAQ Solutions!

### Collateral

# us.panasonic.com/ventfans

- Technical Specifications
- Installation/Service Manuals
- Submittal Sheets and Architectural Specifications