# **Panasonic**



IAQ Product Knowledge Training WhisperFit® EZ™
April, 2020



#### Panasonic Overview

- Company Details
  - \$72.5 Billion USD\$ (fiscal year 2019)
  - 101 Yrs. in business; founded in 1918
  - #10 "World's Best Regarded Companies in 2017", per Forbes
  - #81 "Top 100 Best Global Brands of 2019", per Interbrand
- Company Mission



• IAQ Mission: Dedicated to delivering healthy indoor living solutions, so everyone thrives.



US HQ- Newark, NJ

### Panasonic IAQ Value Proposition

- Panasonic is the only residential indoor air quality solutions supplier that delivers exhaust fans with verified, installed performance at .375" s.p. and a first-to-market healthy home system.
  - Create the perfect exhaust fan for the space with optional Plug N' Play modules; motion and/or condensation sensors for hands-free operation; dimmable and recessed LED lighting and decorative grilles to complement any room décor; heaters for increased comfort. High-performance ERV's maintain balanced ventilation.
  - COSMOS Healthy Home System engineered exclusively for Panasonic maximizes safety and comfort by monitoring, controlling, and improving air quality in the home.
  - Endless IAQ solutions meet any building code, consumer preference, and budget.



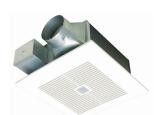
# Better for Retrofit & Remodeling-3 sku's

- Pick-A-Flow speed selector one fan, choose the CFM (80 or 110 CFM).
- Available in:
  - Fan only
  - Fan/motion sensor
  - Fan/LED light & NL
- AC motor.
- Fan/light: 10W dimmable LED chip panel with <1W LED night light.
- Housing size 10-1/4 x 10-1/4 x 5-5/8; fits in 2x6 construction.
- Ceiling mount only.
- 4" diameter duct with optional 3" adapter included.
- UL listed for tub/shower enclosure when GFCI protected.
- Flex-Z Fast<sup>™</sup> installation bracket for fast, flexible and easy installation.
- PC-RD05C5 Ceiling Radiation Damper available.
- Warranty: 5 years on all parts, 5- years on LED Chip panel.





FV-08-11VF5



FV-08-11VFM5 (motion)





## LED Lighting

- Long life, 10W dimmable LED chip panel with <1W LED night light for warm, long-life energy efficient illumination (night-light must be wired separately).
- LED Panel Specifications:
  - 3000 Kelvin Warm White
  - 90 CRI
  - 700 lumens/70 LPW, the highest LPW in the industry
  - ENERGY STAR® 2.0 certified
  - JA-8 compliant for CA Title 24
  - 50,000 hours rated average life



FV-08-11VFM5E

## Brushless DC Motor & SmartFlow™ Technology

- **SMARTFLOW**: Intelligent, self-adjusting SmartFlow technology senses the amount of resistance in the duct run and automatically adjusts the fan speed to deliver optimal CFM output, even in the case of a complicated duct run.
- **RELIABILITY**: Brushless DC brushless motor fans are engineered to outlast popular AC models by as much as 70%, reducing the frequency of motor replacement.
- **LESS NOISE**: Brushless DC motor fans are precision engineered for low sound down to <0.3 sones, the lowest tested sound rating for an exhaust fan.
- LESS POWER CONSUMPTION/LESS ENERGY COST: Brushless DC brushless motor fans use 85% less power than popular AC motor exhaust fans; Panasonic fans run on as little as 4 watts.
- **EFFICIENCY**: Brushless DC motor fans exceed ENERGY STAR requirements by as much as 800%.





#### True-Flow

- Panasonic performance is differentiated by utilizing our HVI Certified **TRUE-FLOW** Ratings.
  - CFM's @.375" w.g. static pressure.
  - Reflects real-world installations to ensure code compliancy and to prevent costly callbacks.
  - Industry research indicates static pressure in typical installations ranges from 0.2" to 0.4" static pressure.
  - Certified by HVI.

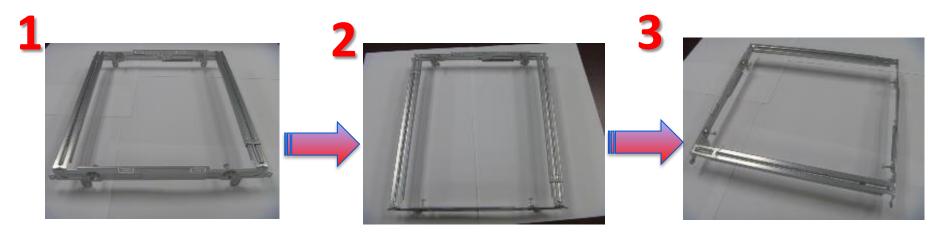


HVI-certified True Flow ratings at **0.375**" static pressure provide powerful CFM output to assure code compliant, healthy homes.



#### Flex-Z Fast™ Installation Bracket

Simple installation system for all your new construction and renovation projects.

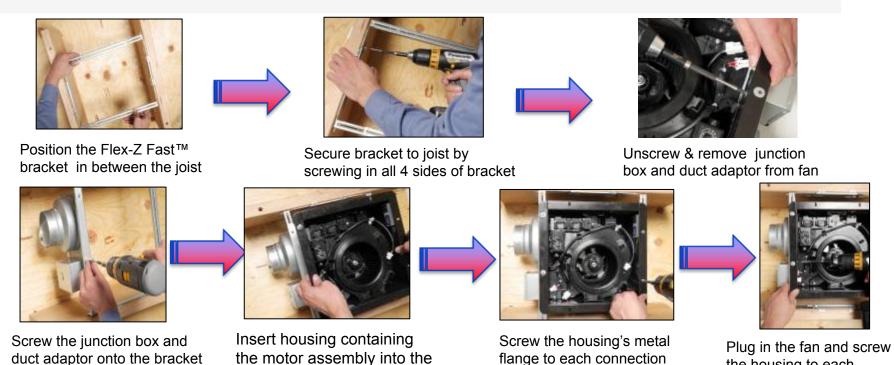


Single-hinge articulating joints to easily position bracket in between the joist and/or through ceiling hole.

Easily position bracket in between the joist or ceiling hole.

Extend bracket to desired length.

#### Fan Installation



center of the bracket point on the point on the bracket junction box & duct adaptor

During fan installation, the tape on the duct adaptor holding the damper shut must be removed.

# **Ducting**

### Optimum airflow from:

- ✓ Smooth metal ducting.
- ✓ Large diameter ducting.
- ✓ Short run.
- ✓ Fewest number of turns.
- ✓ Good-quality termination point, such as Panasonic EZ Soffit Vent.



Attach 4" or 6" duct to the fan's duct adaptor



Secure the connection using qualified tape



**EZSV14 Soffit Vent** 

## PC-RD05C5 Ceiling Radiation Damper

- Metal fire box with fuse-activated curtain that prevents flames from passing through the product, in case of fire.
- Regionally in building code for multi-family projects that are above 4 floors.
- Combustible Assemblies: UL 555C listed for use in a 1 hour fire-rated wood truss floor ceiling and roof/ceiling designs.\*
- Non-Combustible Assemblies: UL 555C listed for use in a 1, 2 or 3 hour fire rated floo ceiling and roof/ceiling designs.\*\*
- 5-year warranty.
- UL approved for: WhisperFitEZ.
- Must be ordered in multiples of 6 (case pack).

PC-RD05C5

<sup>\*</sup>Damper sleeve allows for fan/motor access for ongoing maintenance or framing/drywall/paint installation staging.

<sup>\*\*</sup>UL and Warnock Hersey 555C classification for 1, 2 or 3 hour Non-Combustible Assemblies

#### **EZ Soffit Vent**

- Patented, high performance, versatile soffit termination system ideal for new residential construction.
- First-to-market, HVI-Certified soffit vent helps optimize airflow by letting contractor complete all ducting before soffit panel install.
- Unique design helps fan overcome 0.375" static pressure to effectively remove moist, polluted air.
- Improves overall fan performance and reduces costly call backs due to poor airflow.
- Unique design eliminates water intrusion costs associated with roof and/or wall terminations.
- EZ Soffit Vent body snap-fits easily into mounting bracket and can be rotated 180 degrees to align with ducting.
- Low resistance backdraft damper eliminates cold drafts and improves blower door test results.
- Designed for ventilation fans up to 110 CFM, using 4" ductwork.





EZSV14

# WhisperFit EZ - Better for Retrofit & Remodeling

#### Target Markets

- Bathroom Renovation/Remodeling
- Hotel/Lodging –new construction or renovation
- Custom/Production single family
- Multi-family

#### Target Audience

- Remodelers
- Builders
- Designers
- Architects/Engineers
- Homeowners



# Competitive Benchmark- 110 CFM Fan

	FAN ONLY		Panasonic		Broan-NuTone			Broan-NuTone	Delta
	PAIN OINLY			WhisperFit		lex D		Flex DC	GreenBuilder
	Model#			FV-08-11VF5		50-110	DC	AE110	GBR100
	MOTOR			AC		DC		AC	DC
	Pick-A-Flow			80, 110		~		110	100
	Hanger Bar			Flex-Z Fast		Snap-fi	t	Bracket flanges	Extension Bracket
	Frame Size (in)			7-3/8 x 10-1/4 x 10-1/4		x 9-1/4	1 x 10	5-3/4 x 9-1/4 x 10	5-1/8 x 8-1/2 x 8-3/4
	0.1"w.g.	Duct Size (in)	4		4			4	4
		Air Flow (CFM)	110	80	110	80	50	110	100
		Sones	0.8	<0.3	0.9	0.5	<0.3	1.0	1.4
		Power Consumption (Watts)	26.5	21.1	10.6	6.5	3.4	23.4	12.6
		Energy Efficiency (CFM/Watt)	4.2	3.8	10.4	12.6	14.7	4.7	7.9
	0.25"w.g.	Air Flow (CFM)	104	73	105	71	36	92	77
		Sones	1.2	0.6	1.4	0.9	0.5	-	1.5
		Power Consumption (Watts)	26.4	20.7	14.9	9.4	5.3	-	13.5
		Energy Efficiency (CFM/Watt)	4.0	3.5	7.0	7.6	6.7	-	5.7

#### Panasonic Advantages:

- Quieter operation.
- Built-in Pick-A-Flow one fan, you choose the CFM (80 or 110).
- Simplified installation via Flex-Z Fast and bracket and detachable installation adapter.
- Dual rated for 4" and 3" duct.

# Competitive Benchmark- 110 CFM Fan/LED Light

	FAN ONLY	Panasonic		Broan-NuTone		Tone	Broan-NuTone	Delta
	FAIN OINLY	WhisperFit		Flex DC		2	Flex DC	GreenBuilder
	Model#	FV-08-11VFL5E		AE50-110DCL		DCL	AE110L	GBR100LED
	MOTOR	AC		DC			AC	DC
	Pick-A-Flow	80, 110		•			110	100
	JA8 Compliant LED Light	✓		V			✓	V
	Hanger Bar	Flex-Z Fast		Snap-fit		t	Bracket flanges	Extension Bracket
	Frame Size (in)	7-3/8 x 10-1/4 x 10-1/4		5-3/4 x 9-1/4 x 10		1 x 10	5-3/4 x 9-1/4 x 10	5-1/8 x 8-1/2 x 8-3/4
				✓				
	Duct Size (in)	4		4			4	4
φ	Air Flow (CFM)	110	80	110	80	50	110	100
0.1"w.g.	Sones	1.0	0.4	0.9	0.4	< 0.3	1.0	1.5
0	Power Consumption (Watts)	26.6	20.9	10.6	6.5	3.4	23.4	13.6
	Energy Efficiency (CFM/Watt)	4.2	3.8	10.4	12.6	14.7	4.7	7.3
	Air Flow (CFM)	102	72	105	71	36	92	72
_≷ ∞	Sones	1.3	0.7	1.4	0.9	0.5	-	1.5
0.25"w.g.	Power Consumption (Watts)	26.5	20.5	14.9	9.4	5.3	-	11.6
0	Energy Efficiency (CFM/Watt)	3.9	3.5	7.0	7.6	6.7	-	6.2

#### Panasonic Advantages:

- Quieter operation.
- Built-in Pick-A-Flow one fan, you choose the CFM (80 or 110).
- Simplified installation via Flex-Z Fast and bracket and detachable installation adapter.
- Dual rated for 4" and 3" duct.

#### Collateral

# us.panasonic.com/ventfans

- Technical Specifications
- Installation/Service Manuals
- Submittal Sheets and Architectural Specifications